



PETROVIETNAM TRANSPORTATION CORPORATION

WE SHIP IN YOUR SUCCESS



PVTRANS PROFILE



Address: 2nd Floor, PVFCCo Tower, 43 Mac Dinh Chi Street, Dakao Ward, District 1, Ho Chi Minh City, Vietnam

✦ Tel : +84-8-39111301 / Fax : +84-8-39111300



General Profile

Operation Review

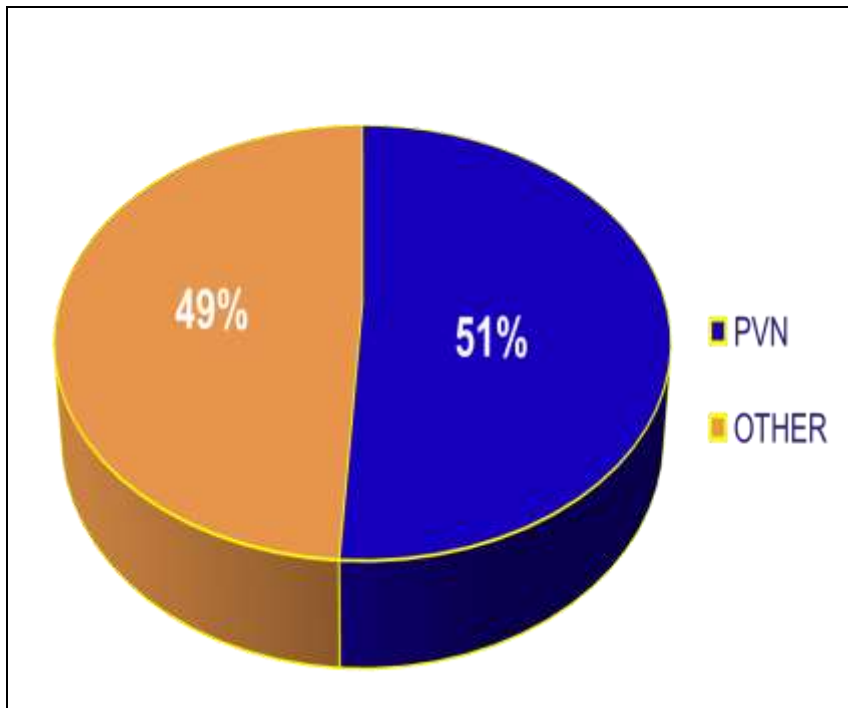
Co-operation Proposal

COMPANY INFORMATION

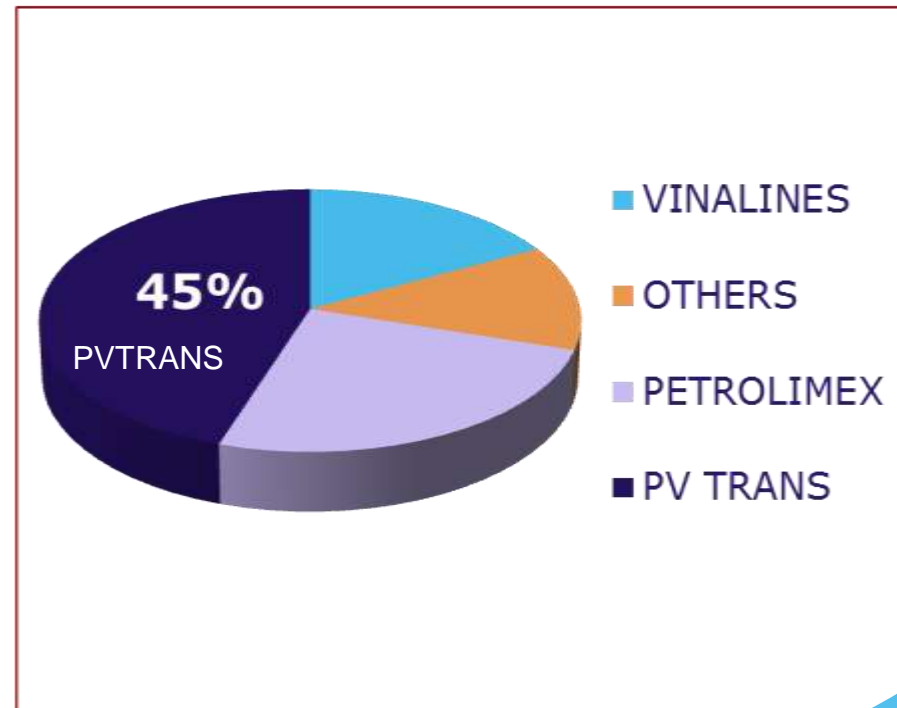
Petrovietnam Transportation Corporation (**PV Trans**):

- ❖ The only transportation subsidiary of Vietnam National Oil and Gas Group
- ❖ The leading transporter of liquid cargo in Viet Nam
- ❖ **PV Trans** is listed on **HSX (code: PVT)**

SHAREHOLDERS



MARKET SHARE IN VIETNAM (IN DWT)



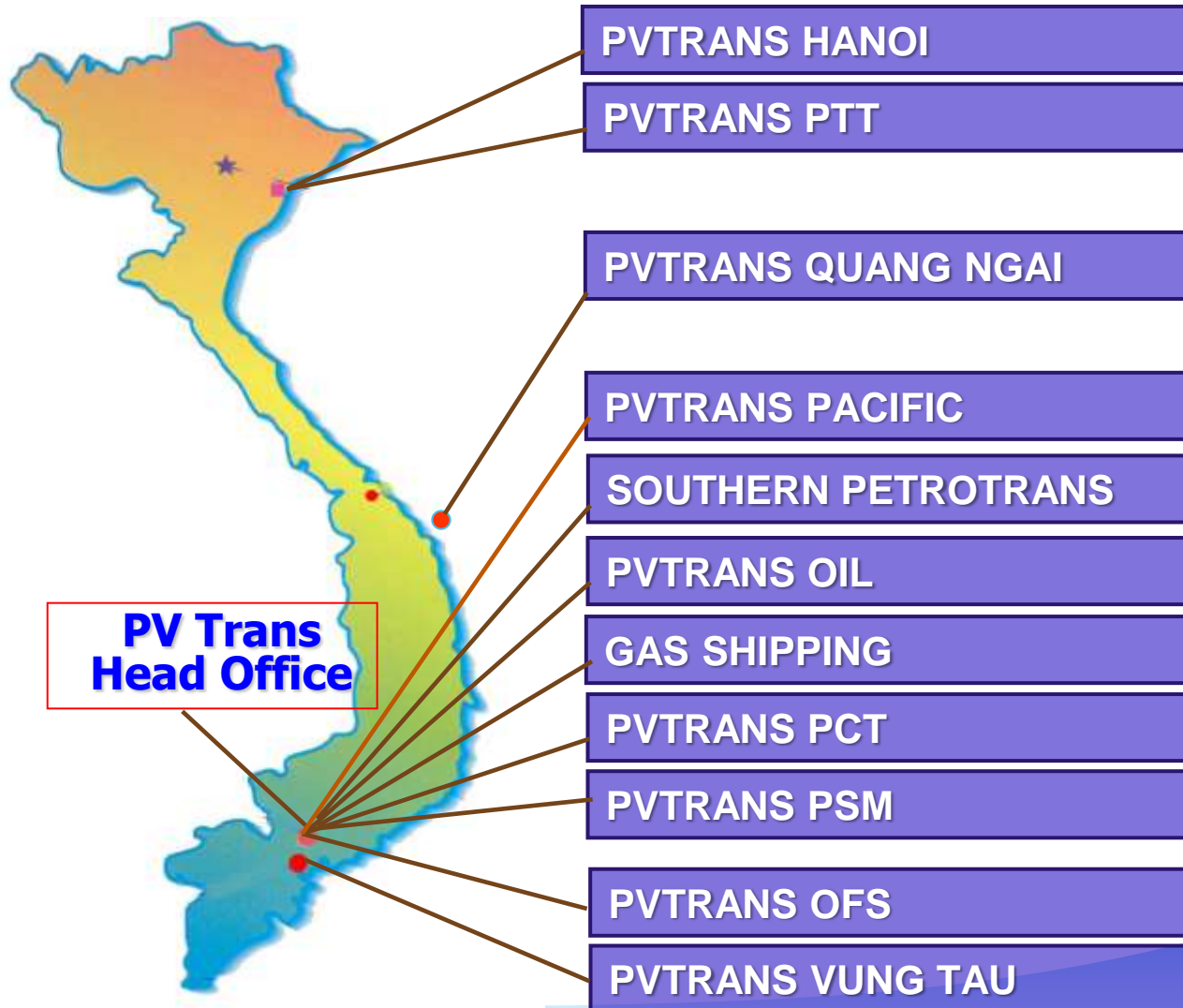
VISION

To maintain the leader in petroleum transportation and maritime services in Vietnam and to be in Top Ten in South East Asia by 2020.

VALUE

- Health
- Safety / Security
- Quality
- Trust
- Team Spirit
- Responsibility
- Customer focus
- Innovation

OUR SUBSIDIARY & BRANCH





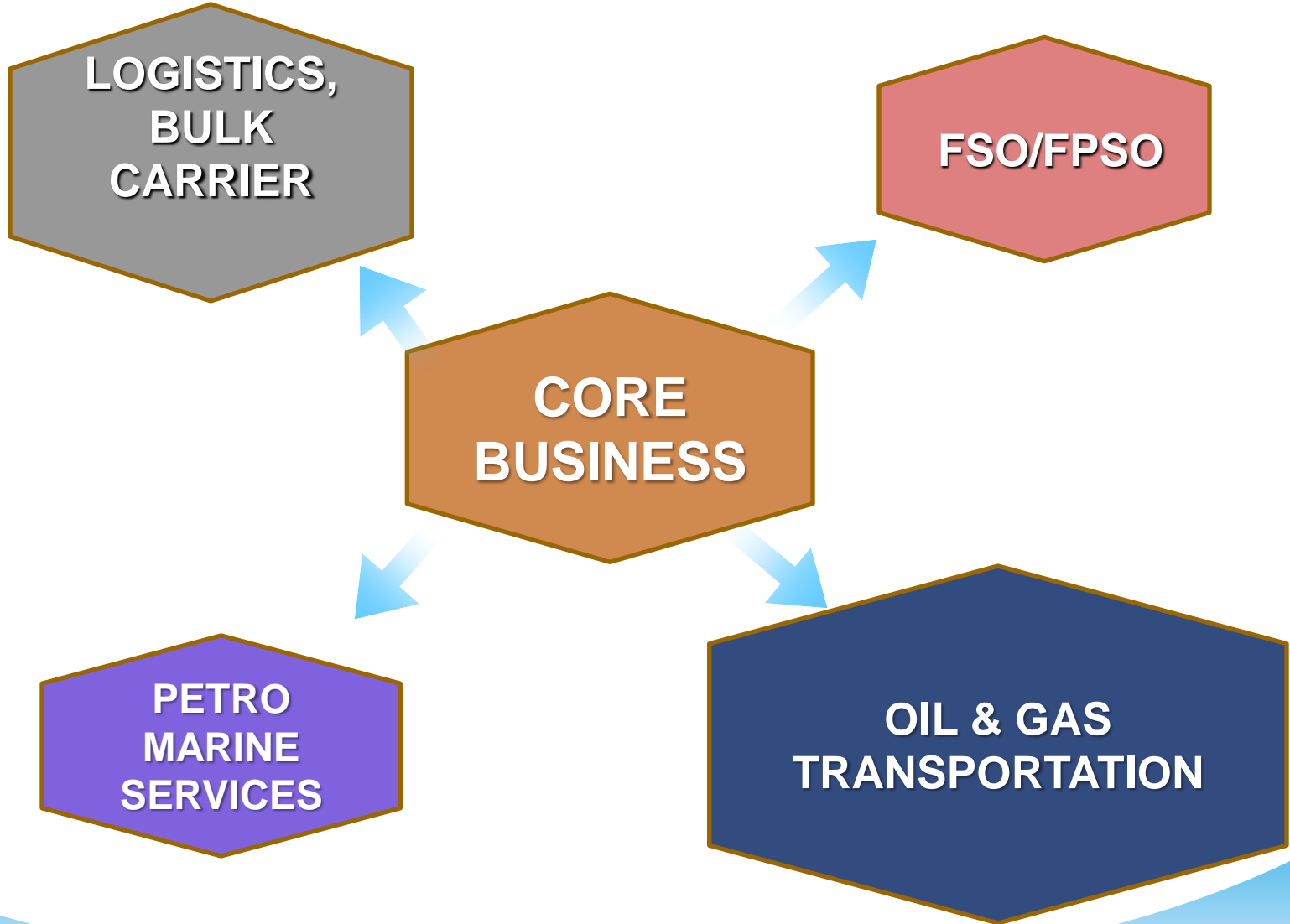
General Profile

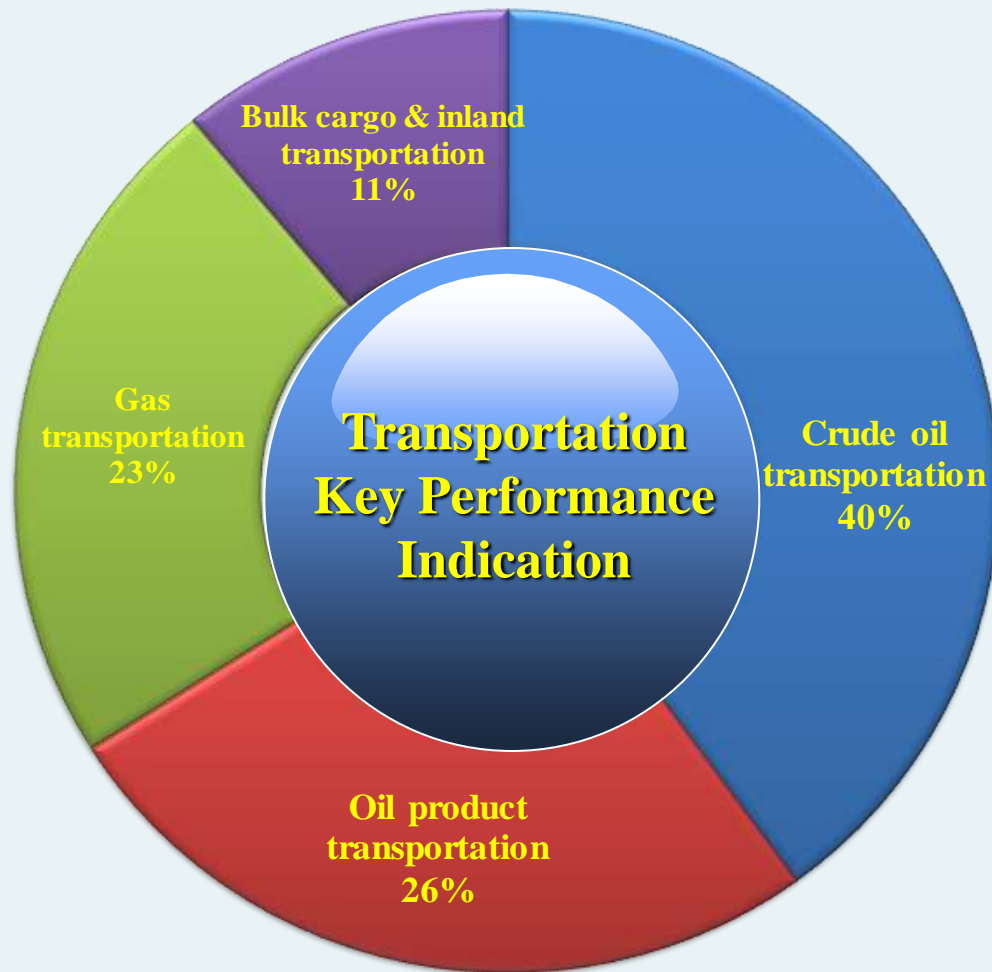


Operation Review



Co-operation Proposal





CRUDE OIL TRANSPORTATION



**03 Aframax tankers are operating both in
Domestic & International:**

- Hercules M - 96.174 DWT
- PVT Athena - 105.177 DWT
- PVT Mercury - 104.000 DWT

OIL PRODUCT TRANSPORTATION



07 product tankers are operating in Viet Nam & Middle East:

- PVT Dragon - 8.700 DWT
- PVT Dolphin - 45.888 DWT
- PVT Eagle - 33.425 DWT
- PVT Sea Lion - 16.187 DWT
- Phuong dong Star - 9.045 DWT
- PV Oil Jupiter - 8.758 DWT
- PV Oil Venus - 9.202 DWT

GAS PRODUCT TRANSPORTATION



07 Gas product carriers

- Cuu long Gas - 3.500 m³
- Saigon Gas - 3.500 m³
- Hong ha Gas - 1.800 m³
- Viet Gas - 1.800 m³
- Apollo Pacific - 3.438 m³
- Aquamarine Gas - 1.904 m³
- Oceanus 09 - 4.900 m³

FSO/FPSO



02 FSO/FPSO:

- FSO PVN Dai Hung Queen 105.000 DWT
- FPSO Lewek Emas (co-ownership)

MARITIME SERVICES



- **Port agency service**
- **Crew supplying service**
- **Ship technical management, maintenance, repairs**

LOGISTICS SERVICES



PV TRANS CLIENTS



PV TRANS CREDENTIALS



- Top VN 30 in Vietnam Stock Market
- Top 500 Vietnam biggest enterprises (VNR 500)
- Ranking No 1 in TRANSPORTATION AND LOGISTICS service by Vietnam Report (VNR)
- Top 50 Viet Nam well-known BRAND
- 3rd labor medal in year 2012



General Profile



Operation Review



Co-OPERATION Proposal

FLEET INVESTMENT

YEAR 2016:

- 01 Product tankers 10,000-20,000 DWT

YEAR 2017:

- 01 Product tankers 10,000-20,000 DWT
- 01 Coal carrier ship 60,000 DWT - 110,000 DWT

YEAR 2018: 01 VLCC for nghi son petrochemical refinery

- 01 Coal carrier ship 60,000 DWT - 110,000 DWT

INVESTMENT
PLAN

TRANSPORTATION OF GAS PRODUCTS AND CHEMICAL

- + The only oil and gas transportation provider of Petro Vietnam.
- + The biggest Gas Transporter in Vietnam (90% market share) and Region
- + PV Trans is co-operating with PV Gas and PV Power for the imports, transportation, storage, sales and distribution of LNG and CNG
- + PV Trans plans to develop its fleet including carriers for chemical such as Propylene, Ammonia, VCM, tar, etc.



Domestic Gas Transportation



ASIA GAS TRANSPORTATION BY SEA



Potential Opportunity

- ❖ Refinery projects in Vietnam:
- ✓ Nghi Son petrochemical refinery, GPP Ca Mau to operate by end of 2016
- ✓ Vung Ro Refinery to operate from 2019, products of which will be exported to areas such as China to South Korea-Japan and Singapore-Indonesia/ Bangkok.
- ✓ Long Son Refinery to operate from 2020
- ❖ To import LPG, LNG and chemicals for domestic demand.
- ❖ PVGAS's projects: LNG storages in Thi Vai and Son My



LNG TANKER INVESTMENT

- ❖ Thi Vai LNG Terminal : Invest tankers 140,000 – 150,000 CBM
- ❖ Long Son LNG Terminal : Invest tankers 180,000 – 200,000 CBM



Thị Cảng Trạm Gas:
Gas-Tech Co., Ltd

Bulk Carrier

- + PV Trans has well known as the leading bulk carrier
- + Delivered safety and efficiency coal for TKV group
- + As the only transporter for PVN in Long Son and Nghi Son Refineries
- + Planning in develop bulk vessels from 30,000 DWT to 80,000 DWT



Project Management & Logistics Services

- ❖ Port operation, storage, warehousing service
- ❖ Tugboat services, Port agency
- ❖ Handling equipment, fuel, fresh water, provision services
- ❖ Vessel repairs and maintenance services
- ❖ Gas taxi , car and office for leasing services
- ❖ Financial investment.





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THANK YOU!